



Ulusoy Un Sanayi ve Ticaret A.Ş.

**Realization and Evaluation Report prepared by
the Audit Committee regarding the
Assumptions used as Basis in Determining the
Public Offering Price**

**Has been prepared as per the 29th Article of the
Share Communique of the Capital Markets Board
dated 22.06.2013 and numbered VII/128.1.**

18.03.2016

Report Date : 18.03.2016

Report Number : FTR-05

1. Report Subject and Justification

This report that includes evaluations regarding whether the assumptions taken as basis in determining the public offering price of Ulusoy Un San. ve Tic. A.Ş. have realized or not, has been prepared by Ulusoy Un Sanayi ve Ticaret A.Ş. Audit Committee as per the 29th article of the Share Communique of the Capital Markets Board numbered VII-128.1.

2. Statements

As per the 5th paragraph of the 29th article of the Share Communique of the Capital Markets Board numbered VII-128.1, it is compulsory for the partnership whose Shares have been offered to the public for the first time, to prepare a report within ten business days following the disclosure of its financial statements to the public and during the two years after its shares have started to be traded at the stock exchange, including evaluations on whether the assumptions taken as basis in determining the public offering price have realized or not, and the underlying reasons in case these have not realized, and for the said report to be published on the website of the partnership and at the Public Disclosure Platform.

In the price determination report published by Şeker Yatırım A.Ş., which has mediated the public offering of our company at the dates of 12-13-14/11/2014, at the Public Disclosure Platform on 07.11.2014, the value of our company and the public offering price range have been determined as provided below.

Valuation Study Summary

(TL)	Determined Value	Weight	Equity Value
DCF	251.603.548	50%	125.801.774
Trading Multiples (FD/EBITDA)	332.369.524	25%	83.092.381
Trading Multiples (F/K)	190.204.416	25%	47.551.104
Equity Value prior to Public Offering			256.445.259
Number of Shares			65.000.000
Pre-offering Share Price (TL)			3,95
Public Offering Price Range (TL)			2,90 – 3,45
Public Offering Range Discount			26,5% - 12,6%

-Table 01-

3. Assumptions and Evaluations

Assumptions and Evaluations regarding Discounted Cash Flow Analysis

The DCF Analysis studies cover the period between 2014-2023 as the projection period, and the free cash flows have been discounted to the current value by being discounted over the weighted average capital cost.

Summarized comparisons and evaluations of our financial statements dated 31.12.2015 that have been independently audited by DMR Bağımsız Denetim ve Danışmanlık A.Ş. and the assumptions and realizations for the price determination report that has been published by Şeker Yatırım A.Ş. on 07.11.2014 at the Public Disclosure Platform are explained below.

Product	Detail	QUANTITY(Ton)				AMOUNT (Million TL)			
		2015 Estimated Sales Quantity	2015 Realized Sales Quantity	Difference (Realized-Estimated)	Realization Ratio (%)	2015 Estimated Sales Amount	2015 Realized Sales Amount	Difference (Realized-Estimated)	Realization Ratio (%)
FLOUR		221.254,00	275.988,00	54.734,00	125%	230,50	286,80	56,30	124%
	<i>Export</i>	126.581,00	171.439,00	44.858,00	135%	110,40	163,00	52,60	148%
	<i>Domestic</i>	94.673,00	104.549,00	9.876,00	110%	120,10	123,80	3,70	103%
BRAN		44.018,00	68.939,00	24.921,00	157%	25,40	31,30	5,90	123%
RED DOG(BONKALITE)		5.936,00	10.650,00	4.714,00	179%	4,40	6,41	2,01	146%
BROKEN		4.949,00	7.033,00	2.084,00	142%	3,40	4,46	1,06	131%
BARLEY		8.925,00	17.349,00	8.424,00	194%	8,10	12,14	4,04	150%
CORN		64.285,00	109.463,00	45.178,00	170%	46,10	65,91	19,81	143%
	<i>Domestic</i>	28.909,00	79.616,00	50.707,00	275%	20,70	50,27	29,57	243%
	<i>Export</i>	35.376,00	29.847,00	-5.529,00	84%	25,40	15,64	-9,76	62%
WHEAT		855.418,00	803.514,00	-51.904,00	94%	661,90	586,44	-75,46	89%
	<i>Domestic</i>	521.236,00	601.698,00	80.462,00	115%	431,30	455,96	24,66	106%
	<i>Export</i>	334.182,00	201.816,00	-132.366,00	60%	230,60	130,48	-100,12	57%
SOYA BEAN		-	12.970,00	-	-	-	13,98	-	-
	<i>Export</i>	-	7.470,00	-	-	-	8,10	-	-
	<i>Domestic</i>	-	5.500,00	-	-	-	5,88	-	-
SOYBEAN MEAL		-	7.091,00	-	-	-	7,92	-	-
	<i>Export</i>	-	7.091,00	-	-	-	7,92	-	-
	<i>Domestic</i>	-	0,00	-	-	-	0,00	-	-
DDGS		-	10.994,00	-	-	-	8,43	-	-
	<i>Export</i>	-	3.823,00	-	-	-	2,72	-	-
	<i>Domestic</i>	-	7.171,00	-	-	-	5,71	-	-
	<i>Other</i>	-	3.500,00	-	-	-	6,69	-	-
TOTAL		1.204.785	1.327.491	122.706	110,18%	979,80	1.030,48	50,68	105,17%

-Table 02-

In Table 02, summarized comparisons are provided regarding the estimations for the Company's 2015 product and commodities sales quantities and amounts in the price determination report and their realizations.

For 2015, the estimated total sales quantity is 1.204.785 Tons and the realized total sales quantity is 1.327.491 Tons, and the estimation/realization ratio has been realized as 110,18%. Again, for 2015, the Company's estimated product and commodities sales amount is 979,80 Million TL in total and the realized total sales amount is 1030,48 Million TL, and the estimation/ realization ratio has been realized as 105,17%.

Income Statement	2015 Estimated	2015 Realized	Difference (Realized- Estimated)	Realization Ratio (%)
Net Sales Revenues	979,60	1.030,48	50,88	105,19%
Gross Profit	61,10	78,02	16,92	127,69%
Gross Profit Margin	6,20%	7,57%	0,01	122,12%
Real Operating Profit	30,80	44,98	14,18	146,04%
Real Operating Profit Margin	3,10%	4,37%	1,27%	140,87%
EBITDA	32,30	37,17	4,87	115,08%
EBITDA Margin	3,30%	3,61%	0,31%	109,36%
Net Profit	16,80	8,30	-8,50	49,40%
Net Profit Margin	1,70%	0,81%	-0,89%	47,40%

-Table 03-

In Table 03, summary comparisons are provided regarding the estimations of the Company's 2015 income statement items in the price determination report and the realizations. The Net Sales Revenues have realized at the level of 1.030,48 Million TL, as 50,88 Million TL more than the estimated 979,60 Million TL at the end of 2015, and an estimation/realization ratio of 105,19% has been achieved. The Gross Profit amount has also realized 16,92 Million TL above the estimation and a realization ratio of 127,69 % has been achieved as compared to the foreseen amount. Again, in the Real Operating Profit the realization ratio has been 146,04%, and in the Real Operating Profit Margin the realization ratio has been 140,87%. In the EBITDA (Earnings Before Interest Taxes Depreciation and Amortization) amount and margin, as compared to the values in the Price Determination Report, there has been a realization ratio at the levels of 115,08 % in EBITDA and 109,36% in the EBITDA Margin. The net profit/loss item has resulted with a net profit of 8,3 Million TL. The most important factor in the deviation of the estimations regarding the net profit/loss amount has been the important increases in the currency exchange rates during 2015 and the increased additional financing costs and expenses arising from the exchange valuations of the Company's foreign exchange debts and loans.

Macro Forecasts in the Price Determination Report of Şeker Yatırım A.Ş., which has mediated the public offering of our company at the dates of 12-13-14/11/2014;

Our Macro Forecasts;

Macro Forecasts	2012G	2013G	2014T	2015T	2016T	2017T
Real GDP Growth	2,2%	4,0%	3,0%	3,0%	4,0%	5,0%
Inflation (CPI)	6,2%	7,4%	8,8%	8,0%	7,0%	6,0%
Year-end Dollar/TL	1,78	2,13	2,25	2,29	2,33	2,36
Average Dollar/TL	1,80	1,90	2,18	2,27	2,31	2,34
Year-end Euro/TL	2,35	2,93	2,92	2,93	2,98	3,02
Average Euro/TL	2,31	2,53	2,93	2,93	2,95	3,00

-Table 04-

While the 2015 average exchange rate estimation in the Price Determination Report was 1 USD = 2,27 TL, according to the TR Central Bank's 31.12.2015 data the average USD rate has realized as 1 USD = 2,72 TL. A significant amount of the increases in the additional financing costs and expenses arising from the exchange valuations of the Company's foreign currency debts and loans has emerged from the increase beyond the expectations in the currency exchange rate, and this is the primary reason in the failure to achieve the net profit target.

4. Conclusion

All assumptions regarding sales from production in the Price Determination Report, were made based on the production predictions in Samsun and Çorlu plants of the company.

For 2015, the estimated total sales quantity of 1.204.785 Tons is realized well above the predictions by 110,18 % ratio and the Company's estimated product and commodities sales amount of 979,80 Million TL is realized well above the predictions by 105,19% ratio.

Particularly corn and barley sales were well above the predictions with 170 % and 194%, respectively. Even though the decrease was seen in wheat sales exports, 115% realization ratio in wheat domestic sales makes total wheat sales realization rate as 94%.

Respectfully submitted to the attention of the public.

Respectfully yours,

Kemal Kitaplı / Audit Committee Chairman

Vedat Ceyhan / Audit Committee Member